



## Firm Profile

— NEW DELHI, INDIA

"The Iris Symbolises Knowledge, Wisdom & Learning"

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## WHO WE ARE

Established  
in 2002

120+  
Clients

20+  
Services

300+  
Assignments

*DR & Associates is a premier firm of Chartered Accountants founded in 2002 headquartered in New Delhi serving clients all over India in various industry sectors including Telecom, Power, Pharmaceutical, Aviation, Real Estate and more. Our team comprises seasoned Chartered Accountant Partners, Eminent Advisors including expert professionals and former senior Bureaucrats having experience of over 3 decades in their respective areas of practice. We specialize in Direct Taxation, GST and Customs, FEMA and FDI, India Entry Services, Transaction Advisory, Virtual CFO and Start-up support.*

*Our focus extends to Niche areas like Government Policy and Regulatory, Cross Border Transactions, World Trade Organisation & Anti-dumping, DGFT matters and FTA negotiations, Competition Laws, and Corporate Training. Our firm serves a diverse array of international clients from countries like Russia, Italy, Greece, Cyprus and France. To further augment our expertise, we have forged strategic alliances with eminent consultancy firms and hold memberships in prestigious National & International Trade Forums.*

30+  
Professionals  
Team

2+  
Branches

6+  
Countries

3+  
Accreditations

# MISSION



## DEDICATION

*At D R & ASSOCIATES, dedication is more than a value - We are dedicated to understanding our client's unique needs, goals, and aspirations. With personalized attention and proactive support, we strive to surpass expectations and foster long-term success for each client we serve.*



## RELIABILITY

*At D R & ASSOCIATES, we take pride in being the reliable partner our clients can depend on. By upholding transparency, integrity, and accountability in all our interactions, we cultivate enduring relationships grounded in trust and confidence.*

*In our mission, dedication, and reliability form the bedrock of our approach. With unwavering commitment and steadfast reliability, we empower our clients to navigate the complexities of their financial journey with clarity and assurance.*

*Our commitment to excellence is unwavering. We embrace collaboration as a cornerstone of our approach, harnessing the collective expertise of our team to provide innovative solutions tailored to our clients' needs. With integrity as our guiding principle, we maintain transparency and accountability in every interaction, building lasting relationships founded on trust.*



## VISION

Empowering businesses and individuals alike through professional expertise and tailored solutions, our mission at D R & Associates is to serve as trusted advisors, guiding our clients toward sustainable growth and success in an ever-changing economic landscape.

## SPECIALISED SERVICES

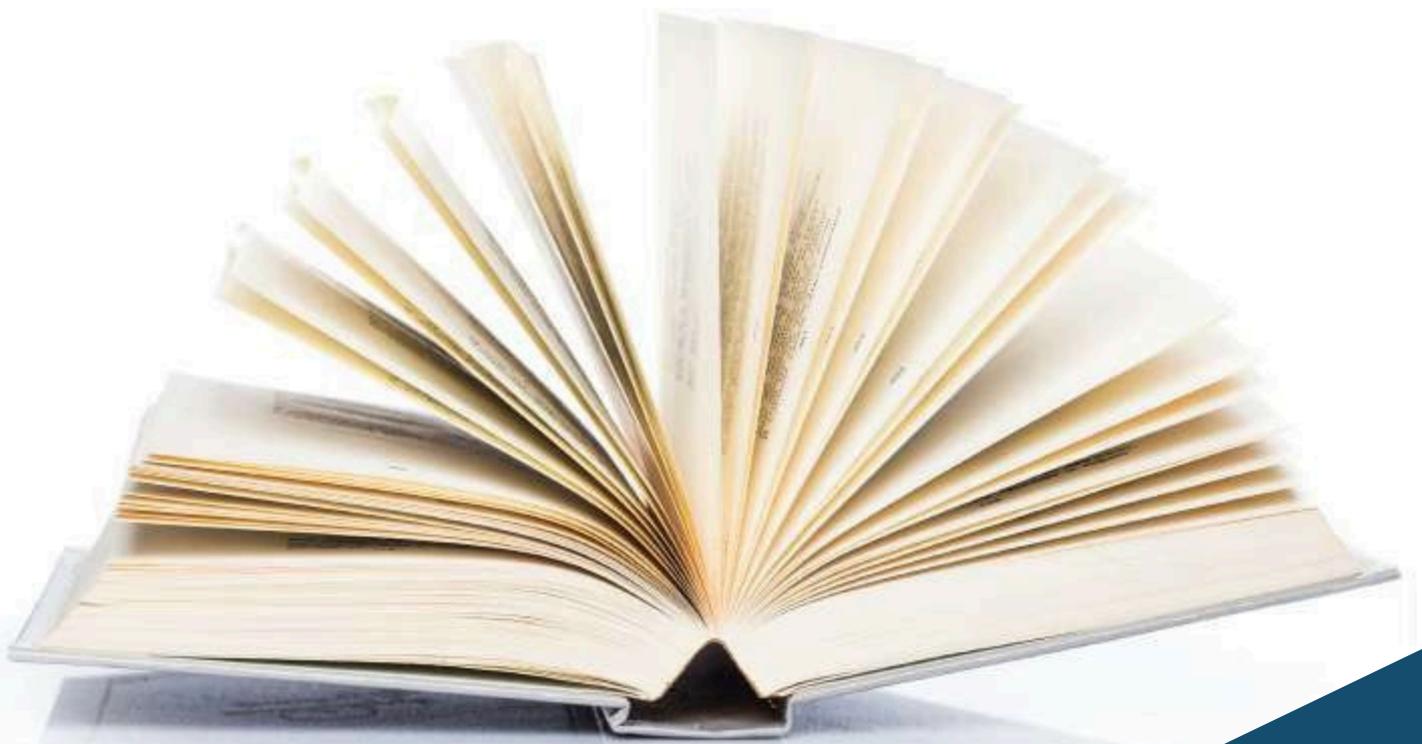
- Start-Ups
- Transaction Advisory
- India Entry Services & Cross Border Transactions
- FEMA & FDI
- Corporate Governance & Securities Laws (SEBI)

## CORE COMPETENCIES

- Audit & Assurance
- Direct Tax
- International Taxation
- GST & Customs
- Corporate Finance & Virtual CFO

## NICHE SERVICES

- Government Policy & Regulatory
- WTO, Anti-Dumping & Competition Law
- Corporate Trainings





## AUDIT & ASSURANCE

- Statutory Audit
- Internal/Management Audit
- Fixed Assets verification
- Information System Audit
- Review of Consolidated
- Financial Statements



## CORPORATE FINANCE & VIRTUAL CFO

- Project Preparation, Feasibility Reports
- Term Loans and Working Capital Limits
- Coordinating with Investors and Funding Agencies
- Debt and Capital Restructuring



## GST & CUSTOMS

- Transaction Planning, vetting and preventive Audits
- Compliance services
- Advisory Representation and Litigation
- Obtaining Refunds, Rebates, and Incentives



## INTERNATIONAL TAXATION

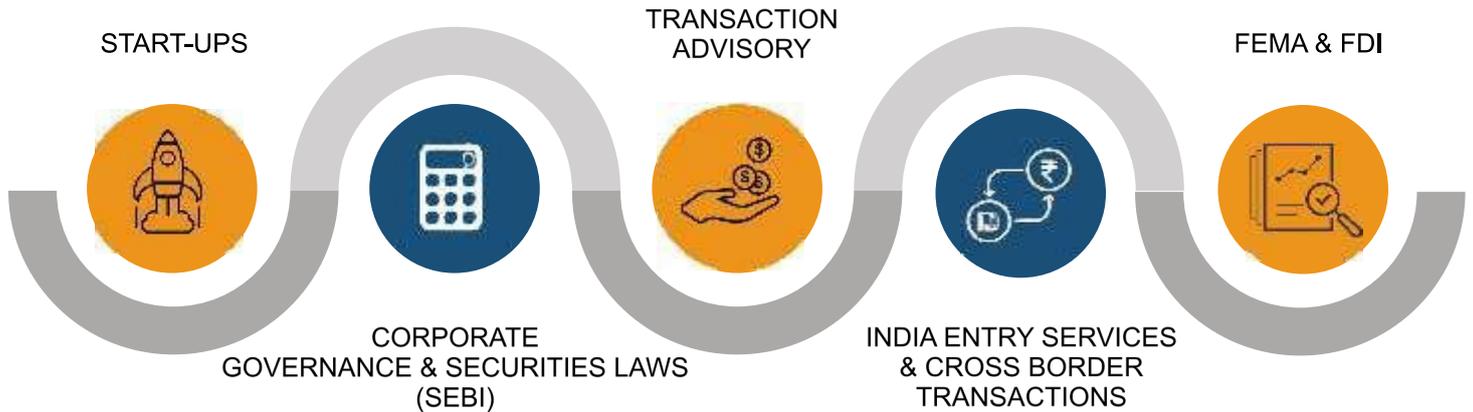
- Advisory and Structuring of Cross border transactions
- Transfer Pricing Study & Report
- Interpretation of DTAA & Certifications
- Representation and litigation services



## DIRECT TAX

- Tax Planning and compliance
- Tax Litigation, Assessments and Appeals
- Representing in Search and survey cases
- Obtaining Advance Rulings from AAR
- Opinions & Due Diligence
- Obtaining lower deduction and other certifications

# SPECIALIZED SERVICES



## START-UPS

## CORPORATE GOVERNANCE

## TRANSACTION ADVISORY

## FEMA & FDI

- Incorporation structuring & Advisory
- F&A Compliance & Regulatory services
- Merger & Acquisition Advisory
- Virtual CFO, Investor Interactions & due Diligence

- Corporate Governance & Best Practice
- Securities Laws and stock exchange regulatory Compliance
- ROC & Company Law regulatory and Compliance
- Conducting Board meeting, Maintenance of Statutory Records & Registers

- Business Valuation
- Financial & Legal Due diligence
- Transaction Structuring
- Mergers & Acquisitions

- Advisory and Risk Mitigation
- Structuring FDI & RBI Approval
- Enforcement Directorate & PMLA Advisory & representation
- Regulatory, compliance & Filings

## INDIA ENTRY SERVICES & CROSS BORDER TRANSACTIONS



- Incorporation, Strategy formulation and Advisory
- Market Analysis and opportunity Assessment
- Regulatory and Compliance Services
- Government Policy advisory & Navigation
- Nominee Director, Legal & contract advisory, HR & Payroll

## GOVERNMENT POLICY & REGULATORY

- Strategic Advice on complex Government policies and regulatory matters
- Assistance in navigating Government Policy & Regulatory Matters
- Obtaining various licenses and Permits
- Representation before various ministries

## WTO, ANTI-DUMPING & COMPETITION LAW

- Strategic Trade Remedies Guidance
- Expertise in DGFT Licensing & Incentives
- Anti-Dumping & Anti Subsidies Defense & Strategy
- Countervailing Measures Support
- Skilled Representation in forums like CESTAT
- Efficient Competition Law Advisory & Representation

## CORPORATE TRAININGS

- AI and Emerging Tech Up-skilling & Skill Enhancement workshops
- Tailor made GST Compliance and Implementation training
- Motivational Training Sessions for Fostering Personal Growth
- Corporate Language Proficiency enhancing Cross-cultural Communication (French, Russian & other Languages)

# GLOBAL COLLABORATION



D R & Associates extends its expertise to offshore destinations catering to companies in Russia, Cyprus, Greece, Italy, British Virgin Islands and funds based in Singapore. We specialize in providing India entry services to foreign entities seeking to establish operations in India and consultancy to Indian companies seeking to establish a presence in the offshore destinations. Our comprehensive services encompass transaction structuring, taxation, valuation, compliance and due diligence. We have tie ups with consulting firms in the aforesaid destinations to assist in establishing a strong foothold in new markets and navigating the complexities of international business.



## GLOBAL EXPANSION

We enable Seamless expansion of business operations into new international markets with our expert consultancy services tailored to specific needs of the client

## STRATEGIC ADVISORY

We provide strategic insights and guidance to navigate complex tax regulations, valuation methodologies, and due diligence procedures, ensuring compliance and minimizing risks

## ENHANCED OPPORTUNITIES

We enable clients to Unlock new growth opportunities and access untapped markets by leveraging our in-depth knowledge and experience in international business landscapes

## TAILORED SOLUTIONS

We provide customized solutions aligned with the clients unique business objectives, ensuring that our consultancy services meet their specific requirements effectively

# PARTNERS

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**Praveen Dutt (FCA, LLB & International Tax certified)**

Mr. Praveen Dutt, a distinguished expert with over 30 years of experience in direct taxation. Leading our firm's Direct Tax Practice, Mr. Dutt specializes in providing comprehensive advisory, compliance, and litigation services to prominent corporate entities. As a Chartered Accountant and International Taxation Certified professional, his strategic counsel covers both compliance and litigation realms, ensuring clients' adherence to legal requirements. Proficient in navigating complex regulatory frameworks including FEMA, FDI, PMLA, Benami Act, and Competition Law, he safeguards clients' interests while fostering compliance.

Notably recognized by the IICA as an Independent Director on the Board of Listed Companies. Mr. Dutt demonstrates his commitment to governance excellence. With a proven track record of delivering successful outcomes through adept drafting of legal documents, appeals, and representations, Mr. Dutt stands as a reliable and esteemed figure in the field of direct taxation. Praveen: Illuminating Paths to Wellness - Certified Holistic Mind Healer, Consciousness Coach, (accredited by the GHSC UK) and Nature-Loving Fitness Enthusiast, Fostering Empathy and Empowerment in Every Journey

Mr. Deepak Arora is an esteemed professional with a wealth of experience and expertise in various domains. Serving as the head of our Maharashtra state practice and leading the branch office, he brings a diverse skill set to the table. Possessing multiple qualifications, he demonstrates a comprehensive understanding of Audit and Assurance, as well as due diligence Services. His proficiency extends to navigating complex issues concerning domestic, international, and Expatriate tax Matters, encompassing Compliance, Advisory, and Litigation. With a notable track record, he has effectively overseen the Statutory Audit of PSU Banks and facilitated Project Financing from various banks and financial institutions.

His expertise also extends to specialized areas, including a nuanced understanding of the Foreign Contribution Regulation Act (FCRA) and regulatory services for foreign branch and liaison offices operating in India. Embracing Tranquility: Deepak's Fusion of Yoga, Singing, and Music, Mirroring his Dedication to Wellness and Artistry in his Professional Path.



**Deepak Arora (FCA, CS, LLB, International Tax & FEMA certified)**



**Jitin Rawal (FCA B.Com (Hons)  
& NISM Certified)**

Mr. Jitin Rawal, is a seasoned professional with an illustrious career spanning over two decades in Corporate Finance, Mr. Rawal has garnered extensive expertise in facilitating substantial financial transactions for various enterprises. Recognized for his adeptness in both debt financing and equity raising, he possesses a profound acumen in securing significant capital for businesses. His forte lies in identifying and procuring project finance, as well as adeptly managing working capital utilizing tailored financial instruments. He exhibits a comprehensive understanding of leverage strategies and proficiently navigates foreign currency management. Catering to the diverse financial needs of corporates, industrial units, and MSMEs, he is renowned for his ability to provide comprehensive banking solutions.

He also offers invaluable virtual CFO services, wherein he plays a pivotal role in steering businesses towards financial success. Notably, his contributions have facilitated the raising of debts exceeding a thousand crores for numerous corporates, underscoring his efficacy and impact in the realm of finance. Mr. Jitin: An Innovative Visionary, Breaking New Ground in Artistic Frontiers and Techniques, Pouring Dedication and Passion into Every Project.

Bhupender Raj Wadhwa is a seasoned Chartered Accountant with over 30 years of professional experience, specializing in auditing, regulatory compliance, taxation, and financial consultancy. Bhupender has built a reputation for his expertise in statutory, internal, tax, and GST audits, ensuring organizations meet regulatory standards and maintain accurate financial reporting. His proficiency extends to compliance management, covering ROC regulations, TDS filings, and GST returns, ensuring seamless adherence to evolving legal frameworks. In the realm of financial consultancy, Bhupender has worked closely with public and private limited companies, partnerships, proprietorships, and banks. His experience spans project financing, bank inspections, revenue audits, and financial advisory services, making him a trusted partner for businesses seeking sound financial strategies. With comprehensive knowledge of direct and indirect taxation, Bhupender manages tax filings, assessments, and client representation before tax authorities. His holistic approach ensures clients receive end-to-end support across audits, compliance, and financial planning thereby empowering businesses to thrive in a dynamic regulatory environment.



**Bhupender Raj Wadhwa  
Chartered Accountant**



Pradeep Goel  
Chartered Accountant

Pradeep Goel is a distinguished finance leader with over 25 years of extensive experience across global organizations in strategic financial management, business partnering, FP&A, compliance, and transformation. A Chartered Accountant, Company Secretary, and Cost & Management Accountant, Pradeep has led finance operations for multibillion-dollar enterprises, including Vodafone, Al Futtaim, HT Media, and Ghazzawi Group.

He has demonstrated expertise in P&L management, budgeting, financial modeling, mergers & acquisitions, treasury, and tax planning across diverse sectors—retail, telecom, media, manufacturing, and FMCG. His leadership extends to ERP implementations, IPO readiness, shared service optimization, and process reengineering. Recognized with the Global CFO Excellence Award, Pradeep is known for his strategic foresight, operational acumen, and entrepreneurial drive.

With a track record of managing turnovers exceeding \$3 billion and funds over SAR 1.6 billion, he brings robust experience in stakeholder management, governance, and cross-border financial leadership. Pradeep's dynamic leadership has consistently driven growth, efficiency, and financial integrity across businesses.

*Along with a team of chartered accountants and professional domain, firm also benefits from the expertise of seasoned advisors spanning various domains, including senior bureaucrats, foreign trade expert, company secretary and, technology & AI specialist.*



**Mr. J. B. Mohapatra (Ex-IRS)**

Mr. J. B. Mohapatra (EX-IRS): A Maestro of Policy and Administration with over three decades of distinguished service at the highest echelons of the Government of India. With a distinguished tenure as the former Chairman of the Central Board of Direct Taxes and Ex-Financial Advisor to the Principal Scientific Advisor, his proficiency extends across multiple ministries, encompassing New and Renewable Energy, Earth Sciences, Electronics and Information Technology, Science and Technology, and Biotechnology. Throughout his illustrious career, he has played a pivotal role in shaping significant policies and leading critical investigations, notably serving as the Ex-Joint Secretary of the Judges Enquiry Committee, leaving an enduring impact on governance.

Beyond his bureaucratic tenure, Mr. Mohapatra continues to influence the tax landscape as a prolific writer on Taxindiaonline.com, offering insightful perspectives on policy and regulatory matters. His counsel is sought-after for navigating complex policy and regulatory landscapes, as well as addressing intricate direct tax issues. With a wealth of experience and a dedication to excellence, Mr. Mohapatra remains a beacon of expertise and guidance in the realm of policy-making and taxation.



**Mr. Pawan Kumar Agarwal  
(CS -LLB)**

Mr. Pawan Kumar Agarwal is a distinguished Company Secretary and Law professional with over 28 years of unparalleled expertise.

His proficiency spans Secretarial Affairs, Corporate Restructuring, Mergers & Acquisitions, Fund Sourcing, IPO Management, and Legal/ Commercial Documentation. Renowned for his strategic acumen in transaction structuring he also excels in drafting and vetting of legal contracts and documents. With exceptional understanding of the subject and drafting skills, he has consistently demonstrated his ability by navigating more than 40 M&A transactions.

He also has effective and robust relations with government departments including Banks, Financial Institutions and with regulatory authorities like Regional Directors, Ministry of corporate Affairs, Reserve Bank of India, Securities and Exchange board of India and Stock Exchanges. His extensive experience and insightful strategies make him an invaluable advisor, adept at navigating and resolving the complexities of the corporate and financial landscape.

*Along with a team of chartered accountants and professional domain, firm also benefits from the expertise of seasoned advisors spanning various domains, including senior bureaucrats, foreign trade expert, company secretary and, technology & AI specialist.*

Dr. Neeraj Varshney, a former IRS officer with over three decades of experience spanning governmental policymaking and industry advocacy has made indelible contributions to the realm of international trade. His tenure in senior roles within the Department of Commerce, Directorate General of Trade Remedies, and Director General of Foreign Trade underscores his adeptness at facilitating seamless trade operations and resolving disputes with finesse. As CEO of EEPC India, he exhibited remarkable leadership, leveraging his expertise to drive organizational growth. His stint leading Ernest & Young's International Trade Law practice further honed his understanding of legal frameworks, enabling him to guide clients through intricate trade issues with clarity and precision. Notably, his seminal work on "Anti-dumping measures under the WTO regime" highlights his thought leadership and depth of knowledge.

With expertise in DGFT licenses, incentives, and trade remedies, he adeptly serves diverse clientele, encompassing domestic industry, exporters, importers, and user industries. His comprehensive support extends to Anti-dumping, Anti-subsidies, and countervailing measures. He offers strategic counsel on FTAs and CECAs, advocating for clients before CESTAT and Higher Courts. Renowned for client satisfaction and excellence, he skillfully navigates international trade complexities, fostering stakeholder success in a dynamic global market.



**Dr. Neeraj Varshney  
(EX-IRS & LLB)**

Mr. Abhishek Kaushal is a dynamic and accomplished professional, with a rich tapestry of experiences and accolades. As a 2X TEDx speaker, he has captivated audiences with his insights and expertise. He is a technology entrepreneur with a keen eye for innovation, honed by his education at the prestigious Indian Institute of Management (IIM). Adding to his impressive academic credentials, he has a Diploma in Design Thinking under the mentorship of Justin Ferrell, the esteemed Dean of Stanford Design School.

In the realm of health AI, Abhishek has made significant strides by running a startup that received funding from notable bodies such as the Department of Biotechnology (DBT), the Department of Science and Technology (DST), the Ministry of Electronics and Information Technology (MEITY), and Cisco. He has proudly represented India on multiple global platforms, including the Nobel Peace Prize ceremony in Oslo in 2015 and the UN-DTAC Youth Innovation Summit in Thailand in 2016. He is recipient of various awards including Graham Bell award (for technology & innovation), Cisco Global Innovation Challenge, and start-up grants from PRIF social innovation fund & Facebook XR Challenge. He advises on the technology & AI initiatives of the firm.



**Abhishek Kaushal (MBA-IIM)**

# CONSULTANTS

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Ravi Vashist  
Senior Associate- Compliance



Manju Garg  
Senior Associate-DirectTax



Parveen Sharma  
Associate-Indirect Tax



Priyanshi  
Associate- Audit & Assurance



Aditya Jha  
Accounting Executive



Sakshi Kapoor  
Compliance Executive



Rajni Johar  
Human Resource



# OVERSEAS ASSOCIATES

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Ms.Surupa  
French Desk



Andreas Harpas  
EU Desk



Ms.Jolin  
China Desk



Dr.Prathap Chandraan  
CIS Desk



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